

# Electrical Wholesalers

*February Newsletter*

## The Power Source



### WHAT'S NEW AT EW?

#### Counter Days and Events

##### **February 7th**

RAB Counter Day

Manchester 7:30am-10:30am

##### **February 8th**

Solutions Counter Day

Guilford 11:30am-2:00pm

##### **February 12th**

Nuheat Counter Day

Norwalk 7am-10am

##### **February 13th**

RAB Counter Day

New Britain 7am - 10am

Lutron Counter Day

Norwich 7am - 10am

Northeast Marketing Counter Day

Windsor 7:30am-10:30am

#### Price Increases



Have you heard about our Online Resources? Our website offers you mobile tips and tools for your everyday jobs. Everything from (cross) reference lists to heat loss, volume, and square footage calculators are available to you with a few quick clicks. Simply select "Online Resources" under the "Resource" tab and you will be able to sift through different categories such as energy, power and distribution, safety and more. Each category contains links that will bring you right to the source. This way, you know that you will be directed right to the source for the most accurate information. On the job and want to double check your calculations or make sure you're working within safety codes



Throughout February, the following vendors will be implementing price increases:

**Allied Moulded**  
**Black and Decker**  
**B-Line**  
**Eaton Lighting**  
**Edwards**  
**Eveready/Energizer**  
**Generac**  
**Hubbell Lighting**  
**Lenox**  
**Leviton**  
**Newell Wiring**  
**Panduit**  
**Philips Lighting**  
**Quazite**  
**Satco**  
**Siemens**  
**World Dryer**  
**Acuity**  
**Klein**  
**Carlton**  
**Thomas & Betts**  
**Lutron**

We are very excited for the 2019 Incentive Programs. EnergizeCT released their 2019 program at a roll-out meeting last week. Massachusetts will release theirs in February. The most lucrative incentives will be fixtures with onboard controls. We look forward to working with our customers on making sure you have the right products to meet the new parameters that were introduced.

**Learn More about our Energy Solutions**

#### **2019 Tariff Announcement**

Over the past 6 months many of you have heard the national news regarding the trade disputes between the United States and China. As many of products we distribute and sell contain components that are manufactured and shipped from China, the pending tariffs have a major impact on costs of these products.

A second phase of tariffs were scheduled to take effect on January 2<sup>nd</sup>, 2019. During the G20 Summit meeting, held December 1<sup>st</sup>, 2018, the Trump Administration announced a pause on any additional tariffs for 90 days, while U.S. and China trade negotiations continue. Many of the manufacturers that we conduct business with did not proceed with the scheduled increases which would have taken effect on January 2<sup>nd</sup>, 2019

**Click Here to Read On**



#### **CPX LED Flat Panel**

**CPX 2X2 3200LM 35K M4**

CPX 2X2 3200LM 40K M4

CPX 2X4 4000LM 35K M2

CPX 2X4 4000LM 40K M2

- Features a diffuse lens for even illumination over the surface of the panel
- Industry standard wattages
- Long-life LEDs maintain greater than 70% of their lumen output at 50,000 hours



Get all of the products you need when you need them with Acuity's new Contractor Select Program. The most popular products from Juno and Lithonia Lighting have been selected and placed into stock for easy ordering every



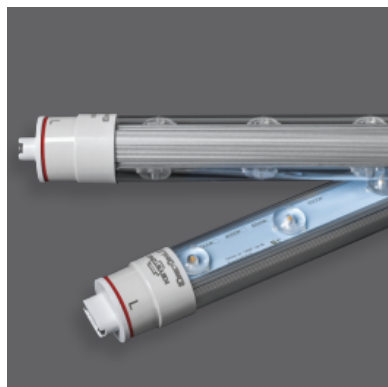
#### **LED Round Downlight**

2LEDDRIVER G2 06LM 120 FRPC

- 2" Aperture recessed downlight is IC rated for insulated or non-insulated applications
- Low profile form factor allows luminaire to fit in 2x6 construction
- 50,000 hours of life
- Comparable light output up to a 75W MR16

- 0-10V dimming driver, dims to 10%
- Ideal for small offices, schools, and retail

[Learn More Here](#)



### Sign Hero 360

KT-LED21T8-48P2S-8XX-D  
KT-LED42T8-96P2S-8XX-D

- Replacement for conventional T12HO and T8HO fluorescent lamps for sign applications
- 50,000+ lifetime
- Installs using existing sockets
- Over 50% more energy efficient than HO fluorescent lamps
- No external driver or power supply needed
- Single- or double-sided outdoor signage applications

[Learn More Here](#)



time you visit one of our branches.

Ask your sales rep what products qualify for the Contractor Select Program or [Read About it Here!](#)



### HALO RL4 Direct Mount

RL4069S1EWDHM  
RL6069S1EWDHM

- LED Baffle-Trim Module for 4-inch aperture applications
- SeleCCTable colors 2700K, 3000K, 3500K, 4000K, & 5000K
- Requires no housing or third party junction box
- Remote enclosure may be used in direct contact with insulation
- Can be removed from below the ceiling for service or replacement

[Learn More Here](#)



halogen lamp

- UL and cUL listed for wet locations

[Learn More Here](#)



### Wall Mount Luminaire

**WPSLED-30 27W** equivalent to 100W  
MH  
**WPMLED-75 76W** equivalent to 320W  
MH  
**WPLLED-100 82W** equivalent to 450W  
MH

- Rugged die-cast aluminum construction
- Impenetrable to contaminants
- UL/cUL wet location listed
- LED driver and related electrical components are hard mounted to the die-cast housing for optimal heat sinking and operating efficiency
- Ideal for pathways, building entrances, vehicle ramps, schools, tunnels, stairways, and loading docks

[Learn More Here](#)

Brightness  
2000  
lumens



## Commercial LED Strip Light

2ST1L1040R - 2 foot, 10W  
2ST2L2040R - 2 foot, 19W  
4ST1L2040R - 4 foot, 20W  
4ST2L4040R - 4 foot, 39W  
8ST2L8040R - 8 foot, 78W

- Designed to retrofit and replace fluorescent strip lights
- Surface or suspended mount capable
- Wire nuts and aligners included
- Channel knockouts (7/8") are provided for conduit installations
- Snap and lock tool-less channel cover for easy maintenance

[Learn More Here](#)



## SEL Emergency Light

SEL25R10SD

- EZ Hang feature facilitates fast installation
- Suitable for ceiling, pendant, or wall mount applications
- Provides from 25-60 feet of emergency egress coverage for a minimum of 90 min during a power outage
- Self-diagnosing
- Long-life LED source
- Poly-carbonate housing
- Remote capable options proving from 4W to 10W are available

[Learn More Here](#)



## PathLinx Emergency Light

LEM4SD

- Reduces egress system cost
- Thin profile blends into the environment with expanded egress light spacing between units
- Wide coverage pattern and RJ45 connectors allows installers to reduce the cost of equipment, materials, and labor
- External battery disconnect and easy connection features make the PathLinx LED emergency light uncomplicated and efficient throughout installation

[Learn More Here](#)



Corporate Office  
Electrical Wholesalers  
Inc.  
701 Middle Street  
Middletown, CT 06457  
(860) 522-3232  
www.EW-CT.com

[EW Event Calendar](#)

[EW Locations](#)

Stay up to date with EW!



[Unsubscribe](#) [Forward](#)

You received this email because you have subscribed to marketing announcements from Electrical Wholesalers Inc. Your information will be kept confidential and never shared. You can always unsubscribe from our mailing list by clicking on Unsubscribe.