



February 2018 Newsletter

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Safety Tips

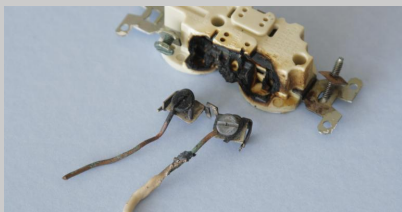
Energy Tips

New Website

Featured Products



Safety Update



Electrical Hazards and the Human Body

Harnessed electrical energy has the potential to end human life. Therefore, most electrical construction and maintenance projects have the potential to be high risk. It is necessary for electrical professionals to establish an electrical safety process that successfully manages and eliminates these hazards from becoming life-

What's Happening in the Industry?



Lighting as a Service Expected to Grow

According to a new report from Navigant Research, global revenue for lighting as a service (LaaS) in commercial buildings is expected to grow from \$663 million in 2017 to \$2.6 billion by 2026, a compound annual growth rate of 16.6 percent. LaaS is the third-part management of a lighting system, including the installation, maintenance, technical, operational, and financial aspects.

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Energy News

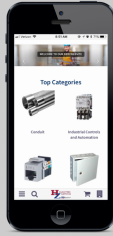


Not Just Business: Why Doing 'The Right Thing' is The Right Thing For Your Business

changing electric shock and arc flash incidences.

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There was a time when a company could be just a company. Thirty years ago, consumers weren't as sophisticated about the way they engaged with brands. It wasn't such a big deal that McDonald's fries were swimming in artery-clogging saturated fats—they tasted great. It didn't matter that the NFL sold a sport that was hyper-dangerous to its players. The spectacle was all that mattered.

Things are different today. Turns out, it's much more challenging to run a successful company if it's perceived to be socially, economically, and environmentally unaware.

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Check Out These Great Products!



AP Series LED Shoplight with Bluetooth Speakers

The SHP BTS is a fully integrated LED shoplight with Bluetooth wireless speakers. The SHP BTS speakers provide clear, balanced sound that can fill an entire workspace. Easily listen to your favorite music or podcast wirelessly in your home or workshop. This rugged, lightweight, portable and slim profile shoplight combines a polycarbonate housing body and lens with LEDs rated for 50,000 hours of life. Typical applications include workshops, garages, sheds and utility rooms.

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Wire-Free Interconnected Hardwired Smoke Alarm

AC/DC powered smoke alarm with 10 year battery backup that features supervised wire-free interconnect capability and provides enhanced intelligibility for users. The voice warning feature accompanies the 85dB tone during an alarm event, and helps reduce confusion with verbal announcements such as "Replace alarm" at end of alarm life, and "Hush mode activated" when a nuisance alarm is silenced. The three color LED ring helps users quickly determine standby, alarm, or error mode of the alarm.



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Ariadni/Toggle Dimmer

These Lutron dimmers are designed to replace or match your traditional style switches. Save energy and extend bulb life with the Ariadni's easy-to-use toggle switch and small slide dimmer. Designed with a shallow 1-inch deep back cover for easy installation, Ariadni works with your existing traditional multi-gang wallplates.



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Lumark Crosstour™ MAXX

The patented LED wall pack series of luminaries provides low-profile architectural style with super bright, energy-efficient LEDs. The rugged die-cast aluminum construction, back box with secure lock hinges, stainless steel hardware along with a sealed and gasketed optical compartment make Crosstour impervious to contaminants. The Crosstour MAXX wall luminaire is ideal for wall/surface, inverted mount for facade/canopy illumination, perimeter and site lighting.



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KN-COSM-IBA

The Kidde KN-COSM-IBA uses breakthrough technology to offer a fast response to real fires, including smoldering and fast-flaming, as well as protect you from carbon monoxide and dramatically reduce the chance of nuisance alarms. The Intelligent sensor technology combines the detection capabilities of an ionization smoke sensor - which is more likely to detect smaller, less visible fire particles, like those produced by flaming fires - with that of an electrochemical sensor, which is used to detect CO.



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FishStix Kit

A simple and elegant solution designed to match your existing designer style switches and accessories. Easily turn the lights on and off with the paddle switch. While the lights are on, use the sleek slide control to adjust lights to your perfect level. The paddle switch returns the lights to your favorite level.



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Pittsfield, MA
413-499-4020

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Poughkeepsie, NY
845-214-1100

369 S Main St
Gloversville, NY
518-725-3139

274 Taylor St
Springfield, MA
413-734-6407

200A Village Walk
Guilford, CT
203-453-9537

1034 Morton Blvd
Kingston, NY
845-382-2852

281 Dix Ave
Queensbury, NY
518-793-0274

1319 E. Main St
Meriden, CT
203-237-8944

22 Wade Rd
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